

1.- SUBJECT		
1.1.- TOPIC (AREA OF KNOWLEDGE)	Company Law	
1.2.- NAME	International regulations	
2.- LECTURER	Rocco Caira Finazzi	
3.- GENERAL DETAILS		
3.1.- TYPE	Optional	
3.2.- ECTS CREDITS	4,5	
3.3.- YEAR	Third	
3.4.- SEMESTER	First	
3.5.- LANGUAGE	English	
4.- GENERAL COMPETENCIES	CG13	Adapt to different situation and changing environments.
5.- SPECIFIC COMPETENCIES	CE10	Identify the legal ramifications that legislation has on business management.
6.- CONTENTS	<ol style="list-style-type: none"> 1. The Legal Order of the European Union <ol style="list-style-type: none"> a. Historical basis b. Treaties c. The institutions and their functions d. The decision-making procedure e. Secondary legislation 2. International Commercial Agreements. <ol style="list-style-type: none"> a. Sale and supply agreements b. Commercial agency agreements c. Distribution agreements d. Industrial property licenses e. Joint-ventures f. Non-disclosure agreements 3. The effects of European Union law on commercial transactions <ol style="list-style-type: none"> a. Harmonization through directly applicable and binding legislation b. Its role in the creation of the single market 4. European Union Competition Law <ol style="list-style-type: none"> a. Anti-competitive agreements b. The abuse of a dominant position c. The control of state aid and its relevance in choosing a base for production 5. European Union Law that conditions international commercial agreements and its transposition to national law <ol style="list-style-type: none"> a. Regulations in the sphere of competition and their effects on distribution and licensing agreements b. Rules safeguarding the interests of commercial agents c. Rules on securing payment 6. International rules and their effects on the international sale of goods <ol style="list-style-type: none"> a. The relevance of international conventions b. The application of national law 7. European Union Law relating to choice of law and jurisdiction 	

	<ul style="list-style-type: none"> a. The Regulation on the law applicable to commercial transactions b. The Regulation on jurisdiction and the enforcement of foreign judgments <p>8. International Arbitration</p> <ul style="list-style-type: none"> a. An introduction to arbitration as a means of Alternative Dispute Resolution b. 1958 New York Convention c. Situations in which arbitration is advisable d. Arbitration through the International Chamber of Commerce and its alternatives 							
7. METHODOLOGY	Lectures Projects Practical exercises in the classroom (for the presentation of the projects being carried out))							
8.- LEARNING OUTCOMES	Select the most appropriate international regulations for the company's most frequent international trade operations.							
9.- EVALUATION CRITERIA	Criteria		Competencies		Value (%)			
	Final exam		CG1, CE10		30			
	End-of-course project		CG1, CE10		60			
	Attitude, attendance and participation in class		CG1		10			
	General comments							
	-							
	Comments on resits							
	- The grade may be improved through the preparation of new projects suggested by the lecturer or through the improvement of projects already carried out in the normal course, as well as through an additional final exam on a date proposed by the centre.							
Comments on students from previous years								
- The same criteria shall apply when courses or exams are repeated								
10.- BIBLIOGRAPHY	<ul style="list-style-type: none"> - The notes provided by the lecturer at the beginning and during the course - Sources of legislation set out in the notes 							
11.- EVALUATION CRITERIA SCHEDULE	Criteria		Sept.	Oct.	Nov.	Dec.	Jan.	Total
	Final exam						30 %	30%
	End-of-course project					60 %		60%
	Attitude, attendance and participation in class		10%					10%
	Total							100 %