

<b>1.- SUBJECT</b>	
1.1.- TOPIC (AREA OF KNOWLEDGE)	<b>Transport and logistics</b>
1.2.- NAME	<b>International logistics and transport</b>
<b>2.- LECTURER</b>	<b>Alberto Hernández Fernández</b>
<b>3.- GENERAL DETAILS</b>	
3.1.- TYPE	Optional
3.2.- ECTS CREDITS	6
3.3.- YEAR	Third
3.4.- SEMESTER	Second
3.5.- LANGUAGE	English
<b>4.- GENERAL COMPETENCIES</b>	<b>CG1</b> Analyse and synthesise phenomena and situations.
	<b>CG6</b> Gather, sift, synthesise and organise material from various sources (including library, electronic and online resources), and to critically evaluate its significance, considering transaction terms.
<b>5.- SPECIFIC COMPETENCIES</b>	<b>CE20</b> Identify the distinctive features of different modes of transport as well as the competences of the different agents and logistics operators, define and/or a logistics plan.
<b>6.- CONTENTS</b>	<p><u>International sale contract</u></p> <ol style="list-style-type: none"> <li>Introduction.</li> <li>The delivery as the base of the international transactions.</li> </ol> <p><u>The actors (roles) logistics flow.</u></p> <ol style="list-style-type: none"> <li>The forwarder.</li> <li>The shipment process.</li> <li>Vocabulary and abbreviations for the daily use.</li> </ol> <p><u>The Incoterms® rules</u></p> <ol style="list-style-type: none"> <li>Introduction to the Incoterms® rules. <ul style="list-style-type: none"> <li>What are Incoterms® rules?</li> <li>Why use Incoterms® rules in international trade?</li> <li>What does “Incoterms®” stand for?</li> <li>Which Incoterms® rule should I use?</li> </ul> </li> <li>Introduction to Incoterms® previous versions.</li> <li>ICC Incoterms® rules 2020. <ul style="list-style-type: none"> <li>What are the key changes in Incoterms® 2020?</li> <li>Is the Incoterms® rule DPU new? No.</li> </ul> </li> <li>Obligations and responsibilities of the parties in the Incoterms® 2020 rules. The correct use of Incoterms® 2020 rules as “Delivery Clauses”.</li> <li>Exercises and/or debates.</li> </ol> <p><u>International transport of goods</u></p> <ol style="list-style-type: none"> <li>Introduction.</li> <li>Type of goods: bulk (dry / liquid), breakbulk, ro-ro, containers (FCL, LCL), etc.</li> <li>Modes of transport: who is what in international transport? <ul style="list-style-type: none"> <li>Maritime transport.</li> <li>Air transport.</li> <li>Land transport: railway and road transport.</li> </ul> </li> <li>Intermodal, multimodal, and combined transport.</li> <li>The correct use of Incoterms® 2020 rules as “Price Clauses”, in the calculations of international commercial offers, in order to optimize their competitiveness. <ul style="list-style-type: none"> <li>Where are the costs listed in Incoterms® 2020?</li> </ul> </li> </ol>

	<ul style="list-style-type: none"> <li>• How does Incoterms® 2020 account for arranging carriage?</li> <li>• Where is information on security-related requirements?</li> </ul> <p>6. Exercises and/or debates.</p> <p><u>Insurance in the international transport of goods</u></p> <ol style="list-style-type: none"> <li>1. Risks in international trade.</li> <li>2. Logistics risks and insurance of the goods. <ul style="list-style-type: none"> <li>• The “English” clauses (LMA/IUA): risks cover ICC (A), (B) and (C).</li> <li>• What are the different levels of insurance coverage in CIF and CIP?</li> <li>• Insurance policy vs. certificate.</li> </ul> </li> <li>3. Exercises and/or debates.</li> </ol> <p><u>International customs management</u></p> <ol style="list-style-type: none"> <li>1. Introduction.</li> <li>2. Customs procedures for import and export, and controls.</li> <li>3. Calculation of customs duties. <ul style="list-style-type: none"> <li>• Customs Valuation - the value of the goods.</li> <li>• Customs Tariff - classification of the goods: Harmonized System (HS Code), the Combined Nomenclature, TARIC.</li> <li>• Rules of Origin – the origin of the goods.</li> </ul> </li> <li>4. Fiscal issues in EXW and DDP rules.</li> <li>5. Exercises and/or debates.</li> </ol> <p><u>International main documents in international trade and transport</u></p> <ol style="list-style-type: none"> <li>1. Introduction.</li> <li>2. Classification of documents by typology: <ul style="list-style-type: none"> <li>• Commercial.</li> <li>• Transport.</li> <li>• Insurance.</li> <li>• Payment.</li> <li>• Customs and fiscal.</li> <li>• Certificates.</li> </ul> </li> <li>3. The relevance of the Bill of Lading in international transport, and its differences with other transport documents.</li> <li>4. Relationship of international transport with other branches of international trade: Incoterms – Transport documents – Payment methods, Documentary credit</li> </ol> <p><u>Digitalisation and AI</u></p> <ol style="list-style-type: none"> <li>1. Introduction to digital trade (paperless trade).</li> <li>2. Digitalisation of the transport documents (e-documents) and processes.</li> </ol>						
<b>7. METHODOLOGY</b>	<ul style="list-style-type: none"> <li>- The exposition of the different themes, updated to the day of imparting the training, is combined with real cases. Students are required to be actively and participatively involved in the development of the course, in order to exchange ideas and / or experiences and put into practice the acquired knowledge.</li> <li>- Master classes granted by relevant logistic professionals ( i.e. terminal director, shipping lines, etc...)</li> <li>- Physical and virtual visits to port, airport, logistics hubs, etc.</li> </ul>						
<b>8.- LEARNING OUTCOMES</b>	<ul style="list-style-type: none"> <li>- Know how to handle the new version "Incoterms® 2020", after knowing them in detail, and learning how to use them correctly in order to improve the competitiveness of international commercial offers.</li> <li>- Understand the impact of logistics on trade negotiations, as well as the pros and cons of each mode of transport.</li> <li>- Identify the different types of transport and their competitive advantages.</li> <li>- Distinguish the functions and competences of the different agents and logistics operators.</li> <li>- Be able to define and contract logistics services, negotiating prices and conditions.</li> <li>- Become familiar with the risks, coverage, and insurance in the international transport operations.</li> <li>- Know the main documents that support international transport.</li> <li>- Learn how to manage the customs issues.</li> <li>- Discover the current technologies applicable to the international trade (finance) and logistics sectors.</li> <li>- Be familiar with specific vocabulary and terms.</li> </ul>						
<b>9.- CRITERIA FOR THE</b>	<table border="1"> <thead> <tr> <th data-bbox="472 2018 1137 2072">Criteria</th> <th data-bbox="1137 2018 1329 2072">Competencies</th> <th data-bbox="1329 2018 1423 2072">Value (%)</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	Criteria	Competencies	Value (%)			
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<b>EVALUATION</b>	“Incoterms® 2020” and others (Part 1) Exam (a test)	CG1, CG6, CE20	45%
	“International Transport” and others (Part 2) Exam (a test)	CG1, CG6, CE20	45%
	Attitude and interest; attendance and participation, both in class and in tutorials, talks and/or visits	CG1, CG6, CE20	10%
	<b>General comments on the ordinary call</b>		
	<p><b><u>Class attendance is MANDATORY.</u></b></p> <p>- The results obtained will be averaged.</p> <p>- The result of any partial exam from the first call will NOT be kept. If the final result in the first call is lower than 5.0, the student will have to repeat the entire course in the exams of the second and/or subsequent exams.</p> <p>- If a student does not take the first midterm on the indicated date (normally in March), he/she will not be able to take it on the same day of the second midterm (normally at the end of May, beginning of June). Officially justified cases will be analysed and solved individually.</p> <p>- The teacher reserves the right to value the “attitude (etc.)” criteria according to how she considers professionally appropriate, from ethics and responsibility. In case of discrepancy of opinions between the teacher and the student, the teacher’s criteria will prevail.</p> <p>- All these criteria for the evaluation of this subject will be explained, with this level of detail, also during the first day of class. If some students do not attend the class this day, and due to their decision, they loss some relevant information, they will be responsible for the potential consequences of it for them.</p>		
	<b>General comments on the extraordinary call</b>		
	<p>- The same as in the Ordinary call.</p> <p>- The result obtained in “Attitude and interest; attendance and participation, both in class and in tutorials, lectures and visits” in the ordinary call (which will be worth 10% of the grade) will be maintained, although it can be improved, being a key factor the initiative and proactivity of the student. If the student wants to carry out a paperwork to improve this grade, it will be possible to do it, if (s)he asks for the conditions of the paperwork to the professor, by sending an email within one week of the official publication of the results of the ordinary call; its final presentation (per mail) to the professor must occur before the date on which the exam of the extraordinary call takes place.</p>		
<b>General comments on students from previous years (without lecturing)</b>			
<p>- Criteria and values, for the third and subsequent calls:</p> <ul style="list-style-type: none"> <li>- “Incoterms® 2020” and others (Part 1) Exam (a test): 50%.</li> <li>- “International Transport” and others (Part 2) Exam (a test): 50%.</li> </ul> <p>- It is the responsibility of the student in the third and subsequent calls to be aware of any content updates that may occur in the subject from one academic year to the next one. Students who, for whatever reason, do not attend class in person, will be responsible for updating their notes in detail.</p> <p>- Students for the third and subsequent calls are offered the possibility of taking the exam orally. Its duration will be approx. 30 minutes, during which the professor may ask, in a theoretical-practical way, as many questions related to all the content of the subject as she deems appropriate. The oral exam will be recorded. It will take place on the same day as the tests, after the conclusion of them, in alphabetical order.</p>			
<b>10.- BIBLIOGRAPHY</b>	<p>* “Incoterms® 2020” by the International Chamber of Commerce (ICC), publication 723 EN.</p> <p>* “Incoterms® 2020 Checklist and Flowcharts” – Publicación gratuita.</p> <p>* “ICC Handbook on Transport and the Incoterms® 2020 Rules”, publication 806 EN.</p> <p>* “Guide to Incoterms® 2020”, Pub. 805 EN.</p> <p>* “Logística para el Siglo XXI: Inbound – Outbound”, Complete works, volumes I and II. Co-author. Ed. Díaz de Santos. Madrid.</p> <ul style="list-style-type: none"> <li>• ISBN Paper, Complete works: 9788490523124.  <a href="https://www.editdiazdesantos.com/libros/9788490523124/Maule%C3%B3n-">https://www.editdiazdesantos.com/libros/9788490523124/Maule%C3%B3n-</a> </li> </ul>		

	<p><a href="https://www.editdiazdesantos.com/libros/9788490523100/Maule%C3%B3n-Logistica-inbound.html">Logistica-para-el-Siglo-XXI-Inbound-Outbound.html</a>.</p> <ul style="list-style-type: none"> <li>• ISBN Paper, Volume I, “Logística Inbound”: 9788490523100. <a href="https://www.editdiazdesantos.com/libros/9788490523100/Maule%C3%B3n-Logistica-inbound.html">https://www.editdiazdesantos.com/libros/9788490523100/Maule%C3%B3n-Logistica-inbound.html</a>.</li> <li>• ISBN Paper, Volume II, “<b>Logística Outbound</b>”: 9788490523117. <a href="https://www.editdiazdesantos.com/libros/9788490523117/Maule%C3%B3n-Logistica-outbound.html">https://www.editdiazdesantos.com/libros/9788490523117/Maule%C3%B3n-Logistica-outbound.html</a></li> </ul>							
<b>11.- EVALUATION CRITERIA SCHEDULE</b>	<b>Criteria</b>	<b>Jan.</b>	<b>Feb.</b>	<b>Mar.</b>	<b>Apr.</b>	<b>May. / Jun. (*)</b>	<b>Total</b>	
	“Incoterms® 2020” and others (Part 1) Exam (a test)			45%			45%	
	“International Transport” and others (Part 2) Exam (a test)					45%	45%	
	Attitude and interest; attendance and participation, both in class and in tutorials, talks and/or visits	10%						10%
	<b>Total</b>							<b>100%</b>

(\*) The dates of the exams could take place in another month to the one shown above, depending on the Easter holidays, and the date officially assigned for the realization of the exams in extraordinary call (in July it is impossible to know if the official exam date in ordinary call for this subject will take place in May or June).